

## Agenda



- 1 1Q2011: On track for target
- 2 The new Deutsche Bank

3 Capital, liquidity and funding

## 1Q2011 – a successful start to the year



		1Q2011	1Q2010
Profita- bility	Income before income taxes (in EUR bn)	3.0	2.8
	Net income (in EUR bn)	2.1	1.8
	Pre-tax RoE (target definition)(1)	22%	30%
	Diluted EPS (in EUR)	2.13	2.43
		31 Mar 2011	31 Dec 2010
Capital	Core Tier 1 capital ratio	9.6%	8.7%
	Tier 1 capital ratio	13.4%	12.3%
	Tier 1 capital (in EUR bn)	43.8	42.6
Balance sheet	Total assets (IFRS, in EUR bn)	1,842	1,906
	Total assets (adjusted, in EUR bn)	1,202	1,211
	Leverage ratio (target definition)(2)	23	23

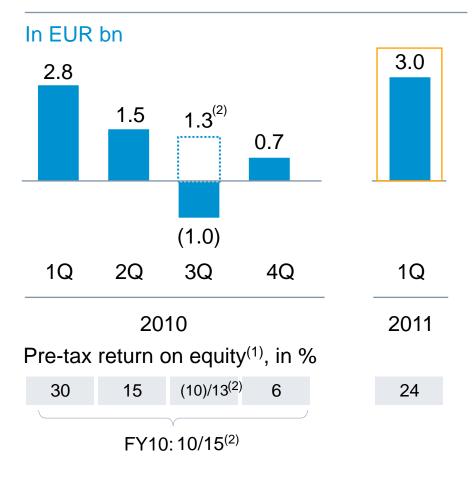
<sup>(1)</sup> Based on average active equity

<sup>(2)</sup> Total assets (adjusted) divided by total equity per target definition

### Strong results prove capital generation capabilities ...



#### Income before income taxes



#### Net income

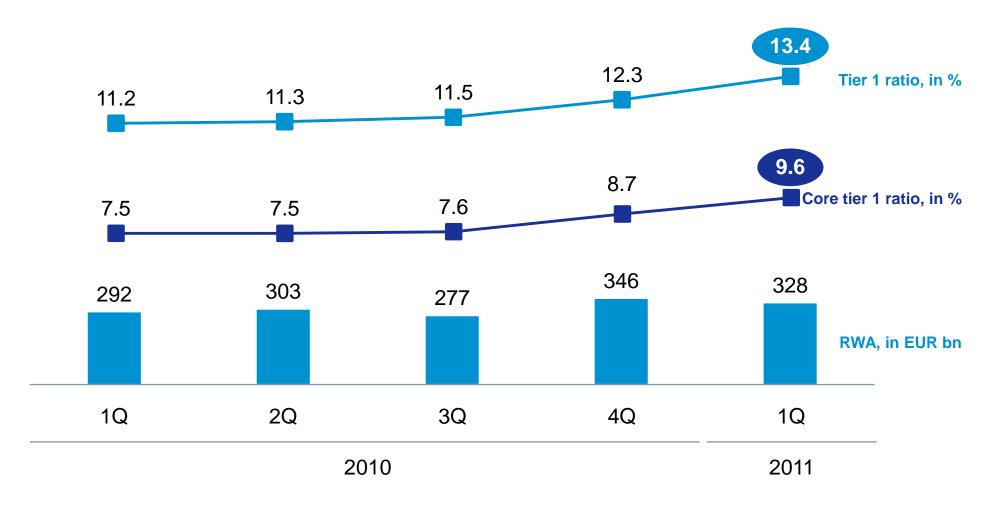


<sup>(1)</sup> Annualized, based on average active equity

<sup>(2)</sup> Excluding Postbank effect of EUR (2.3) bn in 3Q2010

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## ... as risk and capital profile continues to improve



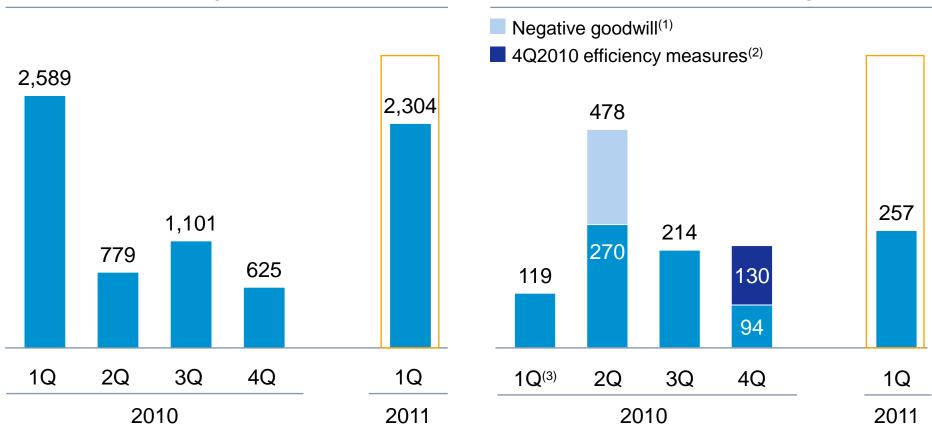
Note: Tier 1 ratio = Tier 1 capital / RWA; Core tier 1 ratio = (Tier 1 capital - hybrid Tier 1 capital) / RWA



## Solid performance across all major business lines in CIB Income before income taxes, in EUR m



#### Global Transaction Banking



<sup>(1)</sup> Negative goodwill (provisional at that time) from the commercial banking activities acquired from ABN AMRO in the Netherlands and consolidated since 2Q2010

<sup>(2)</sup> Related to complexity reduction program and CIB integration; severance booked directly in GTB and allocations of severance from infrastructure

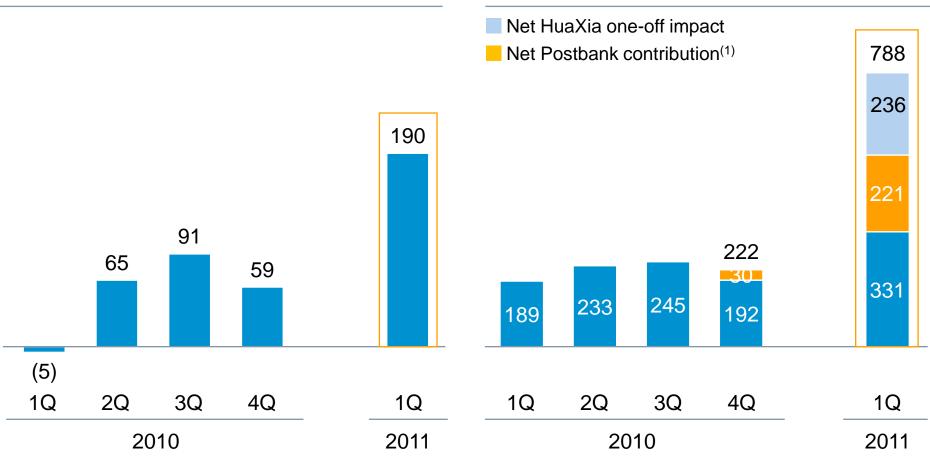
<sup>(3)</sup> Includes impairment of EUR 29 m related to intangible assets

## Record quarterly results in PCAM Income before income taxes, in EUR m





#### **Private & Business Clients**



(1) Includes cost-to-achieve related to Postbank integration and PPA effects; cost-to-achieve of EUR 78 m includes EUR 38 m infrastructure investments at DB level

## On track to deliver on 2011 targets Income before income taxes, in EUR bn



	1Q2010	1Q2011	Phase 4 potential 2011
Corporate Banking & Securities	2.6	2.3	6.4
Global Transaction Banking	0.1	0.3	1.0
Asset and Wealth Management	(0.0)	0.2	1.0
Private & Business Clients	0.2	0.8	1.6
Total business divisions	2.9	3.5	10.0

#### Key features / Prospects

- Actavis with expected positive contribution transferred to Corporate Investments
- Potential positive impact from higher shortterm interest rates

- Includes EUR 236 m net one-off gain from change to equity accounting of HuaXia
- Postbank better than expected

Note: Figures may not add up due to rounding differences

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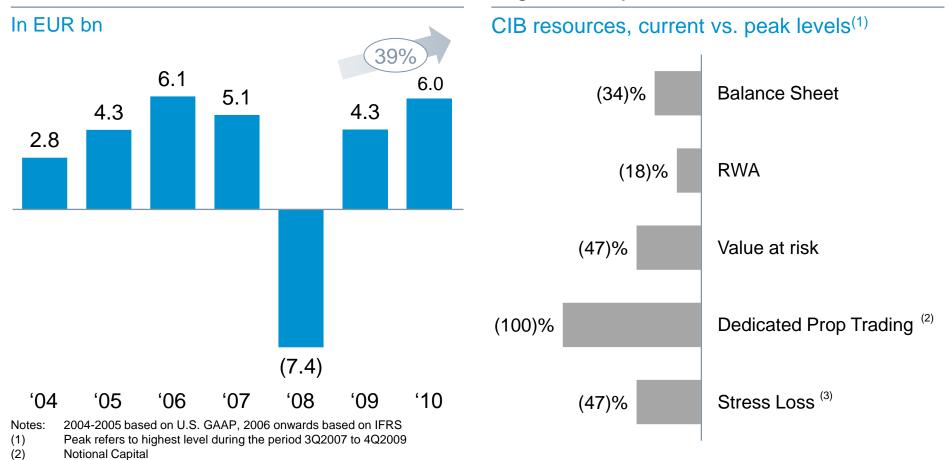
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## CIB: Second best full-year results ever with significantly lower resources

#### Income before income taxes

### Significantly lower resources



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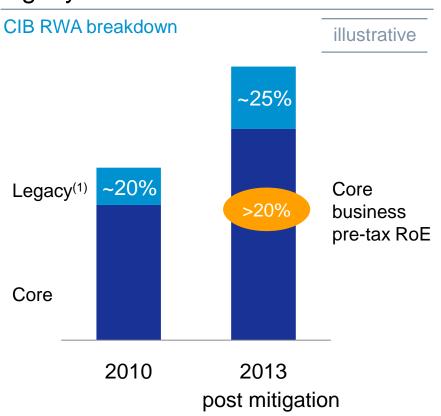
(3)

Maximum potential loss across all risk types on return to 4Q2008 conditions, peak as of Feb 2009

## Our core CIB business will continue to deliver strong ROE



## Significant proportion of RWA in legacy business



#### **Observations**

- Growth in core business profitability from higher volumes, improved market shares and benefits from integration; expected to offset additional RWA requirements
- Legacy business RWA increases due to changes in regulation (not underlying business growth), targeted for sell down or roll off over longer term

<sup>(1)</sup> Legacy business includes legacy mortgage and credit positions targeted for exit



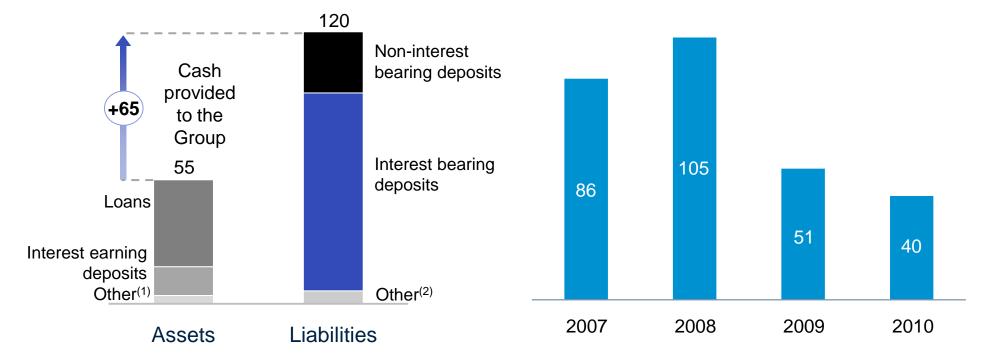
# GTB: One of the major pillars of Deutsche Bank's liquidity and performance

Liquidity provided to DB Group

GTB B/S, in EUR bn, 31 December 2010

Pre-tax Return on Equity<sup>(3)</sup>

In %, based on Average Active Equity



<sup>(1)</sup> Incl. cash due from banks, financial assets available for sale, and other

Assets reported in the Financial Data Supplement of EUR 72 bn include internal assets from other divisions and non cash-relevant b/s positions; 2009 and 2010 average active equity adjusted to reflect new allocation methodology

Note:

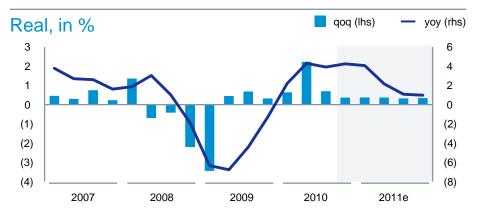
<sup>(2)</sup> Incl. central banks funds purchased and other

<sup>(3)</sup> Incl. EUR 403 m revenues for 2Q-4Q2010 from former ABN AMRO NL business and EUR 216 m negative goodwill gain

### Germany: Continued healthy economy



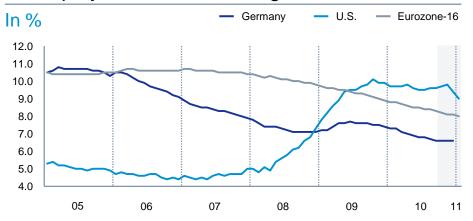
## GDP growth with "V-shaped" recovery, robust outlook



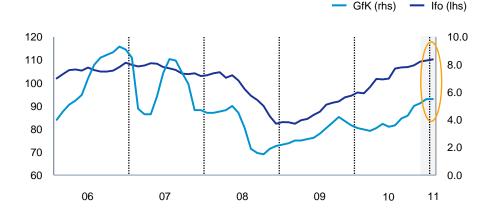
#### German exports vs. world trade



#### Unemployment rate declining since 2009



#### Consumer & industry sentiment trending upwards



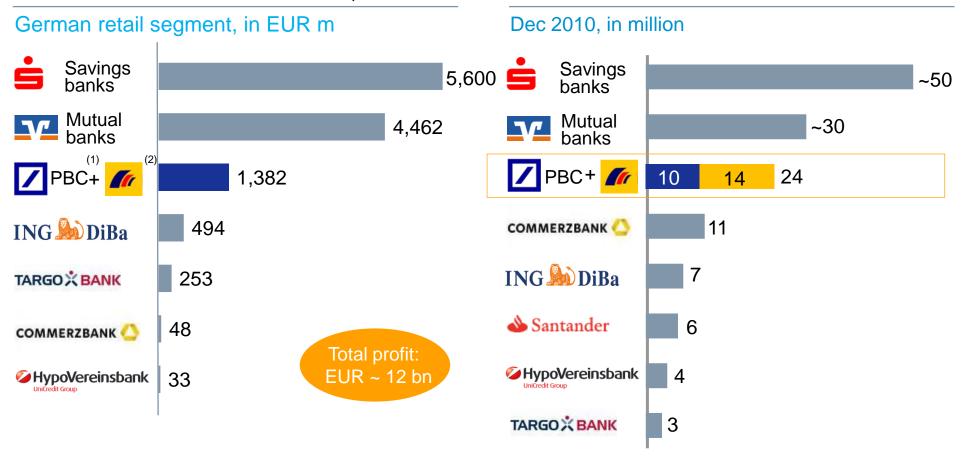
Source: DB Research

## Profitable German retail market offers room for growth



#### Income before income taxes, FY 2010

#### German retail market clients



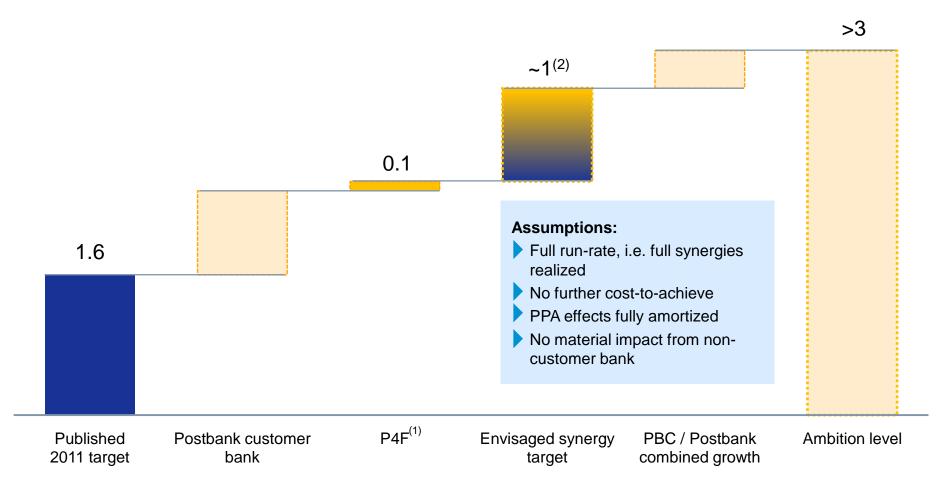
(1) Excluding severances

(2) Adjustments comprise the exclusion of non-underlying events and the allocation from 'Other' segment, in order to ensure a like-for-like comparison Source: Company data

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## The roadmap to PBC's ambition level Income before income taxes, in EUR bn



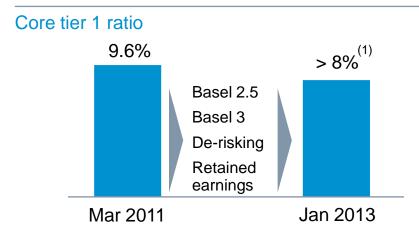
<sup>(1)</sup> Postbank for Future: Existing Postbank efficiency program, announced in November 2009

<sup>(2)</sup> Including EUR 0.1 bn cross-divisional synergies

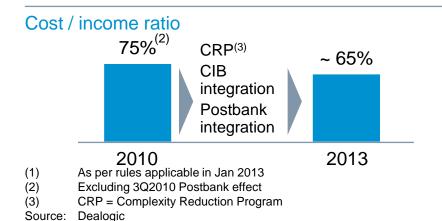
#### The new Deutsche Bank



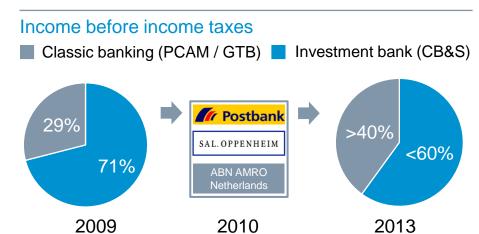
#### Well capitalised



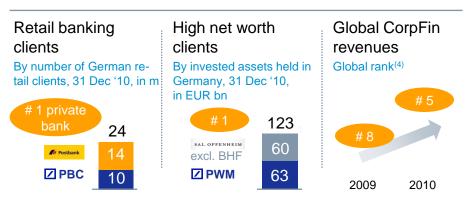
#### More efficient



#### More balanced



#### Home market leader / Global IB



### Summary and Outlook



- Strong results validate our strategy laid out in Management Agenda Phase 4 EUR 10 bn pre-tax profit target for our business divisions in sight
- Regulatory and fiscal challenges will have meaningful impact on international competitiveness but will also provide opportunities
- Substantial investments made over past two years will drive very strong earnings growth
- CB&S business is heavily geared towards delivering profitability in post Basel III environment through transformation and focused investments
- Classic banking businesses are recalibrating around a more focused, profit- and growthoriented model

New Deutsche Bank is taking shape: Well capitalized, more balanced, more efficient, and with a clear value proposition for shareholders

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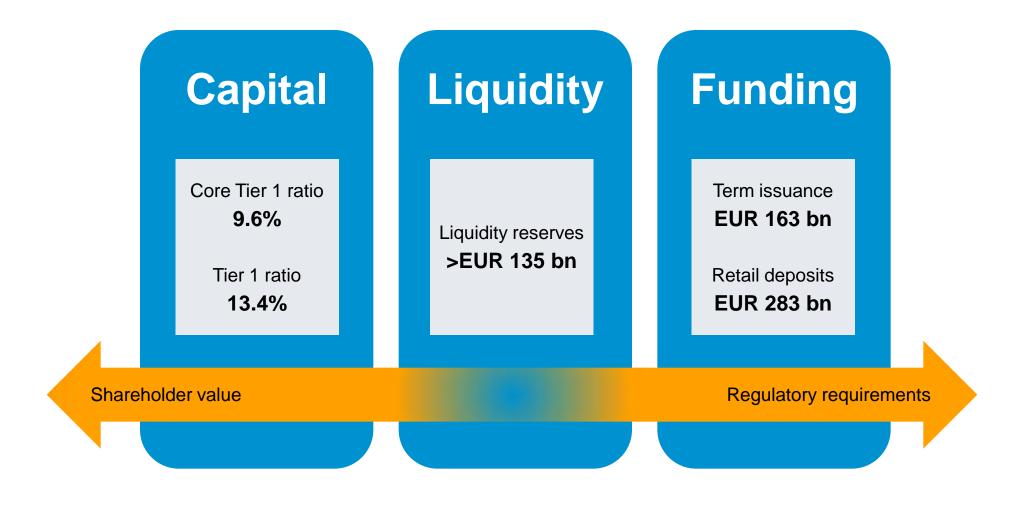


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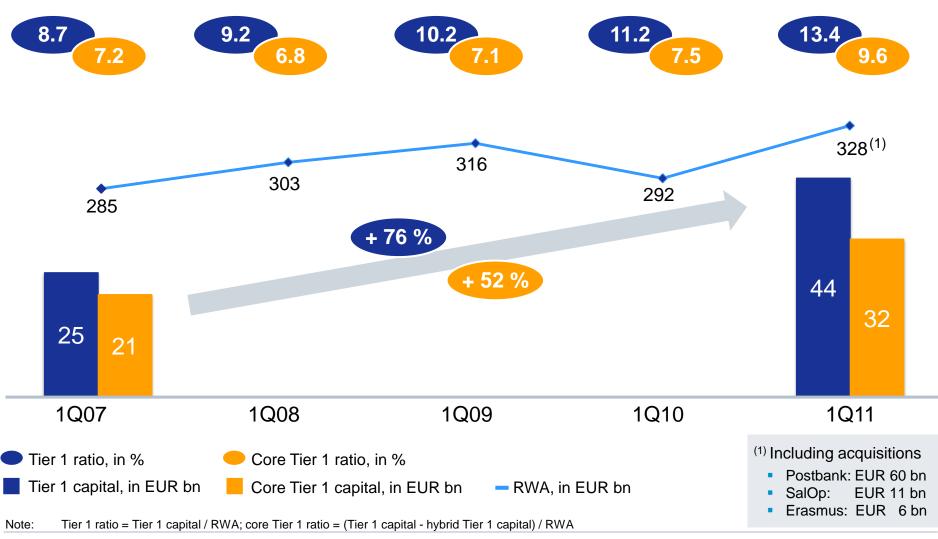


## Delivering results with conservative risk management as of 31 March 2011



### Strongest capitalization ever

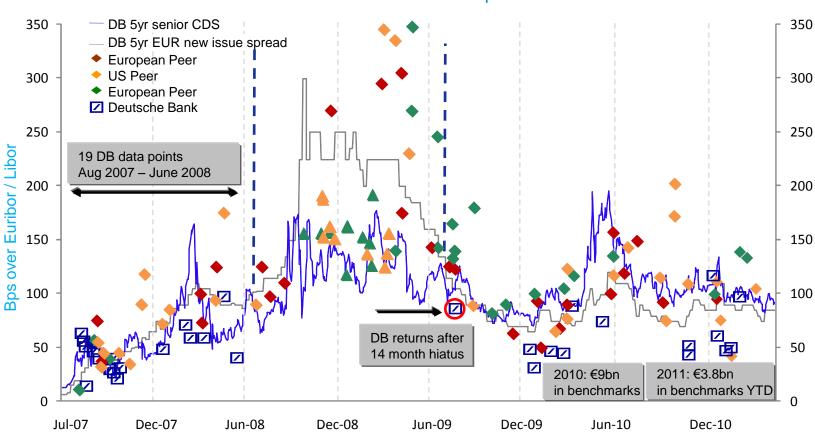




## Managing the crisis: Benchmark Issuance Timing



#### Senior benchmark issuance: Deutsche Bank vs. peers

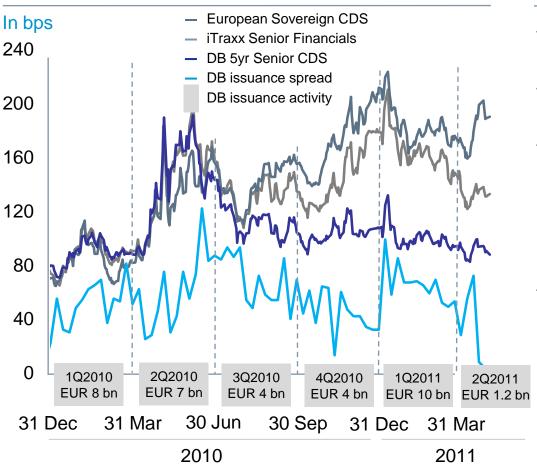


<sup>(1)</sup> Triangles represent government-guaranteed issues and diamonds unguaranteed. All of DB's issues are non-government-guaranteed

### Funding activities update



#### Funding cost development



#### Observations

- Improved market conditions during 1Q11 although many macro challenges remain
- 2011 funding plan of EUR 26 bn; 70% completed as of 30 Apr 2011 (EUR 18 bn)
- EUR 11.2 bn issued Jan-Apr 2011; average spread of L+58 bps; ~40 bps tighter than average CDS; ~40% sold via retail networks
  - Includes EUR 1 bn 7yr Pfandbrief issued at L+13bps representing significant cost savings vs. comparable senior unsecured
- Very successful PBC 12-month deposit campaign, raising EUR 6.8 bn towards 2011 funding plan (exceeding full year target of EUR 4 bn)

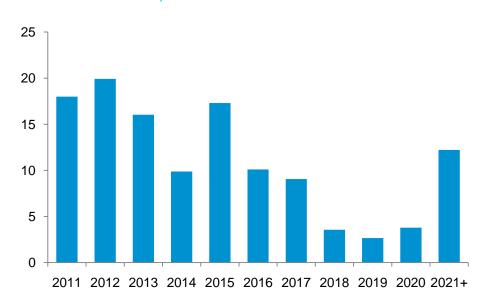
Source: Bloomberg

### Balanced cash flow profiles



#### Capital markets maturity profile

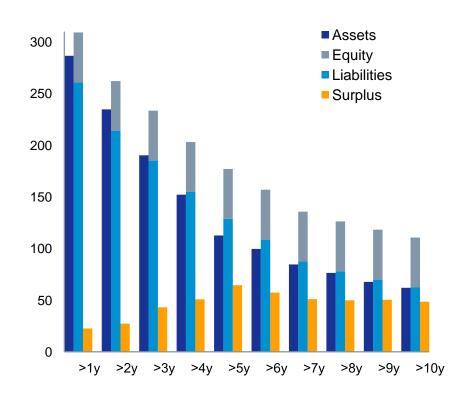
#### as of 31 Mar 2011, in EUR bn



- Conscious decision, also during crisis, not to compromise duration of portfolio for short-term gains
- Capital markets maturities of EUR 18 bn in 2011;
  balanced outflows for the next 10 yrs not exceeding EUR 20 bn p.a.

#### Liquidity profile

#### as of 31 Dec 2010, cumulative in EUR bn

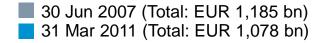


 Change in liability composition results in structurally long liquidity profile

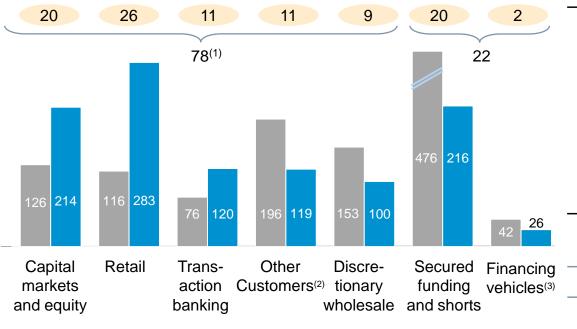
### Funding and liquidity

#### Recalibrating our funding profile

#### Funding sources overview



31 Mar 2011, in % of total (incl. Postbank)



### Liquidity position

- Reduction in total funding requirement due to deleveraging
- Deliberate strategy to increase long-term funding sources; reduced dependence on short-term markets
  - Increase in capital markets/equity and retail/transaction banking deposits by ~EUR 300 bn (incl. Postbank)
  - Reduction in secured funding and discretionary (short-term) wholesale funding by > EUR 300 bn
- Postbank significantly adds to stable funding sources
  - Liquidity Reserves exceed EUR 135 bn<sup>(4)</sup>
  - Well positioned for regulatory change

Note: June 2007 numbers based on the then prevailing definition; figures may not add up due to rounding differences

Reconciliation to total balance sheet: Derivatives & settlement balances EUR 653bn (EUR 706bn), add-back for netting effect for Margin & Prime Brokerage cash balances (shown on a net basis) EUR 51bn (EUR 61bn), other non-funding liabilities EUR 60bn (EUR 63bn) for 31 March 2011 and 31 December 2010, respectively; figures may not add up due to rounding (2) Other includes fiduciary, self-funding structures (e.g. X-markets), margin / Prime Brokerage cash balances (shown on a net basis)

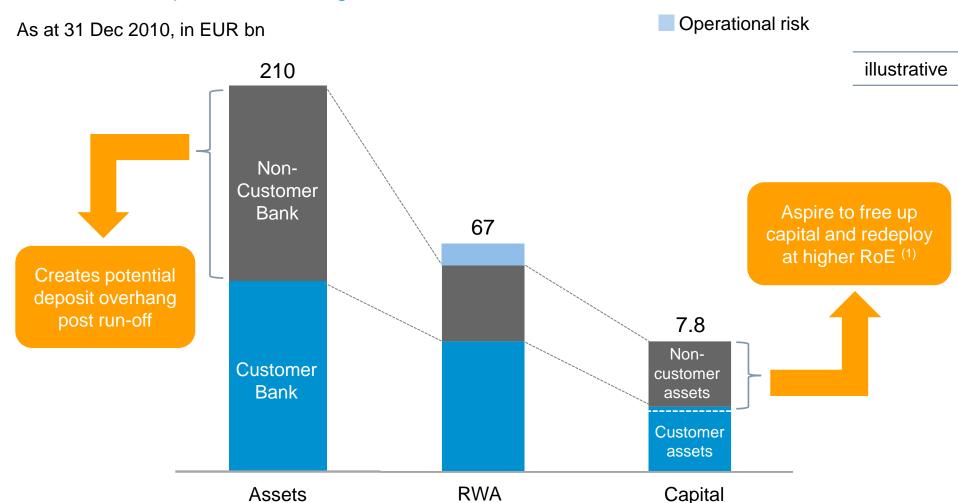
financial transparency.

- (1) Unsecured funding and equity
- (3)Includes ABCP conduits
- As at 31 Mar 2011. Liquidity Reserves comprise: Unencumbered central bank eligible business inventory, available excess cash held primarily at central banks, and the strategic liquidity reserve of highly liquid government securities and other central bank eligible assets; figure for Liquidity Reserves excludes any positions held by Postbank

#### Postbank effects



Potential for capital and funding benefits from run-off of non-customer bank



1) Assuming 10% Tier 1 ratio

Note: Scale not linear due to presentation purposes

consumption<sup>1)</sup>

### Cautionary statements



This presentation contains forward-looking statements. Forward-looking statements are statements that are not historical facts; they include statements about our beliefs and expectations and the assumptions underlying them. These statements are based on plans, estimates and projections as they are currently available to the management of Deutsche Bank. Forward-looking statements therefore speak only as of the date they are made, and we undertake no obligation to update publicly any of them in light of new information or future events.

By their very nature, forward-looking statements involve risks and uncertainties. A number of important factors could therefore cause actual results to differ materially from those contained in any forward-looking statement. Such factors include the conditions in the financial markets in Germany, in Europe, in the United States and elsewhere from which we derive a substantial portion of our revenues and in which we hold a substantial portion of our assets, the development of asset prices and market volatility, potential defaults of borrowers or trading counterparties, the implementation of our strategic initiatives, the reliability of our risk management policies, procedures and methods, and other risks referenced in our filings with the U.S. Securities and Exchange Commission. Such factors are described in detail in our SEC Form 20-F of 15 March 2011 under the heading "Risk Factors." Copies of this document are readily available upon request or can be downloaded from <a href="https://www.deutsche-bank.com/ir">www.deutsche-bank.com/ir</a>.

This presentation also contains non-IFRS financial measures. For a reconciliation to directly comparable figures reported under IFRS, to the extent such reconciliation is not provided in this presentation, refer to the 1Q2011 Financial Data Supplement, which is accompanying this presentation and available at <a href="https://www.deutsche-bank.com/ir">www.deutsche-bank.com/ir</a>.